

PD-22-036

Bid Opening 09/21/2022 10:00am

**SPECIFICATIONS AND PROPOSAL FORM FOR
THE SUPPLY AND DELIVERY OF ROCK SALT
FOR THE COUNTY OF GLOUCESTER AND
EXISTING UNITS WITHIN THE COUNTY AS
ALLOWED THROUGH THE COUNTY CONTRACT
PURCHASING SYSTEM NUMBERS CK-01-GC &
16GLCP**

VENDOR:	VENDOR:	VENDOR:	VENDOR:	VENDOR:	VENDOR:
Chemical Equipment Labs of DE, Inc.	Riverside Construction Materials, Inc.	Mid-Atlantic Salt, LLC	Atlantic Salt Inc.	Morton Salt, Inc.	
3920-A Providence Rd.	355 Newbold Road	P.O. Box 135	134 Middle St. Ste 210	444 W. Lake St., Suite 3000	
Newtown Square, PA 19073	Fairless Hills, PA 19030	Gladwyne, PA 19035	Lowell, MA 01852	Chicago, IL 60606	
John Morgan, Principal	Laurence Silvi, III, VP of Salt Sales	Suzanne Stein, Asst. Mgr.	Shelagh E. Mahone, Pres.	Anthony Patton, Director	
610-497-9390	215-295-0777	610-348-7962	978 453-4911	855-665-4540	
610-497-9524 - Fax	215-295-0630 - Fax	267-273-0350 - Fax	978 251-8244 Fax	312-896-9208 - Fax	

ITEM DESCRIPTION

1	Rock Salt in Accordance with Specs - price per ton	\$78.19	\$74.00	\$93.00	\$79.90	\$75.71
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2	Mining Location	Egypt	Siwa Egypt	Dominican Republic	Chile	Chile
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3	Processing Location	Wilmington, DE	Bristo, PA	Dominican Republic	6200 Philadelphia Pike, Claymont, DE	Morrisville, PA
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Delivery	3 DAYS ARO	3-5 DAYS ARO	3-5 BUSINESS DAYS ARO	24 Hours	1-5 DAYS ARO
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Variations: (if any)	NONE	NONE	NONE	NONE	NONE
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Will you extend your prices to local government entities within the County	YES	YES	NO	YES	YES
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The contract shall be for a one year period.

Bid specifications sent to:	Haven Salt	Prime Vendor			
	Allied Solution Enterprises	Compass Minerals			

Based upon the bids received, I recommend Riverside Construction Materials, Inc., be awarded the contract as the lowest responsive, responsible bidder.

Sincerely,

Kimberly Larter, Qualified Purchasing Agent