

PD 22-032		10/26/2022
Bid Opening 08/18/2022 at 10:00am		
SPECIFICATIONS FOR THE PURCHASE AND DELIVERY OF 1 TO 4		
TYPE III AMBULANCES FOR THE GLOUCESTER COUNTY		
EMERGENCY MEDICAL SERVICE AND EXISTING UNITS		
WITHIN THE COUNTY AS ALLOWED THROUGH THE COUNTY		
CONTRACT PURCHASING SYSTEM NUMBERS CK-01-GC & 16GLCP		
	VENDOR:	VENDOR:
	Excellance, Inc.	First Priority Emergency Vehicles, Inc.
	453 Lanier Road	2444 Ridgeway Blvd
	Madison, AL	Manchester, NJ 08759
	Charlie Epps, President CEO	Kenneth Clark, VP
	1-800-882-9799	732-657-1104
	256-772-8792 - Fax	732-657-7955-Fax
DESCRIPTION		BID REJECTED - DOES NOT MEET SPECIFICATIONS
Cab and Chassis Price (reflecting the price for the cab and chassis as described in Exhibit A)	\$42,000.00	\$43,946.00
Conversion Price (reflecting all cab and chassis modifications as described in Exhibits B, C and D)	\$231,000.00	\$174,173.00
Total Price for one vehicle	\$273,000.00	\$218,119.00
Total Price for two vehicles	\$545,200.00	\$218,119.00
Total Price for three vehicles	\$817,500.00	\$216,619.00
Total Price for four vehicles	\$1,089,600.00	\$216,619.00
		Total \$1,043,249.00
DELIVERY ARO	Didn't respond	300 to 400 Days
Exceptions	<p>Methods of Construction: 3.5 Construction of Rub Rails, Rear Bumper, etc. 1.(b) Rub Rails will be rubber style ILO diamondplate to match existing and new units. Exhibit D: #7 Cabinet H1 The H1 Cabinet will have a vertically hinged aluminum door that is hinged on the right and opens toward the curbside. This matches the opening of the H2 Cabinet door. Exhibit D: #20 (d) inverter the correct part number for the inverter with built in battery charger is #LSC12-1100.</p>	<p>1. Various manufacturers have different methods of construction. Demers ambulances meet or exceed many design specifications as outlined in bid PD-22-032. All aluminum construction; no wood products, advanced standard multiplex electrical management system. 2. Supplied drawings are labelled using the Demers format, for exterior compartments and interior cabinetry, which is different than requested in bid. 3. Exterior compartment dimensions may vary from bid specifications due to manufacturer design, (see attached drawings). 4. Interior cabinet dimensions may vary from bid specifications due to manufacturer design (see attached drawings). 5. Demers does not do 120V strips with integrated USB. Revised to add the USB ports. 6. Material requested to coat all exterior compartments, "Zoltane 'splatter' finish may not specifically be utilized but Demers would use a product to meet or exceed that specification</p>
Will you extend your prices to local government entities within the County.	YES	YES
Bid specifications sent to:	Blaze Emergency Equipment Company	Brindlee Mountain Fire Apparatus
	Prime Vendor	
Based upon the bids received, I recommend Excellance, Inc., be awarded the contract as the lowest, responsive, responsible bidder.		

	Sincerely, Kimberly Larter, QPA	10/26/2022