

PD 022-018		
<i>Bid Opening 05/06/2022 at 10:00am</i>		
SPECIFICATIONS FOR THE PURCHASE AND DELIVERY OF 1 TO 4		
TYPE III AMBULANCES FOR THE GLOUCESTER COUNTY		
EMERGENCY MEDICAL SERVICE AND EXISTING UNITS		
WITHIN THE COUNTY AS ALLOWED THROUGH THE COUNTY		
CONTRACT PURCHASING SYSTEM NUMBERS CK-01-GC & 16GLCP		
	VENDOR:	
	Excellance, Inc.	
	453 Lanier Road	
	Madison, AL	
	Charlie Epps, President CEO	
	1-800-882-9799	
	256-772-8792 - Fax	
DESCRIPTION		
Cab and Chassis Price (reflecting the price for the cab and chassis as described in Exhibit A)		\$42,000.00
Conversion Price (reflecting all cab and chassis modifications as described in Exhibits B, C and D)		\$203,158.74
Total Price for one vehicle		\$490,317.48
Total Price for two vehicles		\$490,317.48
Total Price for three vehicles		\$735,476.22
Total Price for four vehicles		\$980,634.96
DELIVERY ARO		15 Months
Variations: (if any)		If two vehicles are ordered at same time, multi-unit discount of \$400.00 each; If three vehicles are ordered at same time, multi-unit discount of \$500.00 each; If four vehicles are ordered at same time, multi-unit discount of \$600.00 each.
Exceptions		Exhibit C: #21 Scene & Exterior Lights: All scene and emergency lights are called to be Whelen C-series. Whelen has discontinued the C series lights so they are no longer available to purchase. As per PO#1 for the existing units in production for GC, Excellance will install Whelen hundred series linear super LED lights with chrome flanges. This change does not affect cost. Exhibit D: #14 Seatin/Upholstery: A fold down backrest for the CPR seat is not feasible with 6 point harnesses. The backrest will be fixed to the back wall at the CPR seat. This is also to match the other Excellance units GC has and the ones that are currently in production. Exhibit D: #20- 125 VAC Electrical System, item (d) Inverter: The Vanner #20-1050CUL-DC inverter with built in battery charger has been discontinued. The inverter has been replaced with a Vanner #LSC12-1100. This inverter is 1100 watts, which is an upgrade from the former and includes a built-in battery charger.
Will you extend your prices to local government entities within the County.		YES
Bid specifications sent to:	PWXPress Winner Ford	Prime Vendor VCI Emergency Vehicle Specialist
First Priority Group		
Based upon the bids received, I recommend Excellance, Inc., be awarded the contract as the lowest responsive, responsible bidder.		

	<i>Sincerely, Kimberly Larter, QPA</i>	