

	PD-022-003			
	Bid Opening 12/21/2021 10:00am			
	SPECIFICATIONS FOR SUPPLYING AND DELIVERY OF EIGHT			
	(8) BIPHASIC AUTOMATED EXTERNAL DEFIBRILLATORS			
	(AED) TO PROVIDE EMERGENCY MEDICAL SERVICE			
	WITH ONE TRAINING SIMULATION PACKAGE TO THE			
	COUNTY OF GLOUCESTER, DIVISION EMERGENCY			
	MEDICAL SERVICE AND EXISTING UNITS WITHIN THE			
	COUNTY AS ALLOWED THROUGH THE COUNTY			
	CONTRACT PURCHASING SYSTEM NUMBERS			
	CK-01-GC & 16GLCP			
		VENDOR:		VENDOR:
		ZOLL Medical Corporation	School Health Corporation	Stryker Sales Corporation
		269 Mill Road	5600 Apollo Drive	11811 Willows Road NE
		Chelmsford, MA 01824	Rolling Meadows, IL 60008	P.O. Box 97006
		978-421-9655	866-323-5465	Redmond, WA 98073
		978-421-0005	800-235-1305	800-442-1142
		Kurt Sandstrom, Group Vice President	Andrew Wlezen, Contract Sales Supervisor	800-732-0956 - Fax
				Jennifer Collins, Manager
ITEM	DESCRIPTION	Does not meet specifications	Does not meet specifications	
	1.EIGHT (8) BIPHASIC AUTOMATED EXTERNAL	\$20,341.20	\$22,863.59	\$24,074.70
	DEFIBRILLATORS AND ONE TRAINING SIMULATION			
	PACKAGE			
	Make and Model Offered	ZOLL AED PRO	LIFEPAK 99425-000025 (AED); LIFEPAK 3304671-000 (TRAINER)	LIFEPAK 1000
	Delivery	120-150 DAYS ARO	ON BACK ORDER WITH NO ETA	30 DAYS ARO SUBJECT TO PRODUCT AVAILABILITY
	VARIATIONS	See Attached Variations	None	None
	Will you extend your prices to local government entities within the County	Yes	Yes	Yes
	Bid specifications sent to:	Darryl at Bids Department	Boundtree	Cloud Age IT
		Deltek	Supply Store Now	PWX Press
		Rescue One Training	Ferno Washington	
	Based upon the bids received, I recommend Stryker Sales Corporation be awarded the contract as the lowest, responsive, responsible bidder.			
		Sincerely		
		Kimberly Larter, Qualified Purchasing Agent		