

PD-020-035					
Bid Opening 08/25/20 at 10:00 a.m.					
SPECIFICATIONS AND PROPOSAL FORM FOR THE PURCHASE,					
DELIVERY, AND INSTALLATION OF A COMPUTER					
INFRASTRUCTURE UPGRADE AT THE GLOUCESTER COUNTY					
DEPARTMENT OF EMERGENCY RESPONSE OFFICES IN					
CLAYTON AND CLARKSBORO, NJ					
	VENDOR:	VENDOR:	VENDOR:	VENDOR:	VENDOR:
	Ocean Computer Group, Inc.	Candoris Technologies, LLC	Core BTS, Inc.	Optiv Security, Inc.	SHI International
	90 Matawan Road, Suite 105	475 N. Weaver St.	5875 Castle Creek Prkway North Dr, #320	1144 15th Street, Suite 2900	290 Davidson Ave
	Matawan, NJ 07747	Annville, PA 17003	Indianapolis, IN 46250	Denver, CO 80202	Somerset, NJ 08873
	Louis Tsotakos, President	David R. Seaman, VP DC Solutions	John A.Cook, Director	Jacquelyn Wayne, Associate GC	Yazmina Hernandez, Prpsl Mgr.
	732-493-1900	717-228-1600	608-661-7760	303-298-0600	201-258-9360
	732-493-1900 - Fax	717-427-7003 - Fax	608-661-7701 - Fax	303-298-0868 - Fax	
DESCRIPTION	Does not meet specs	Does not meet specs	Overbudget	Overbudget	Overbudget
LUMP SUM	\$238,303.61	\$261,356.10	\$303,990.92	\$322,229.63	\$399,998.00
Variations	TO ADD FIPS SELF ENCRYPTING DRIVE CAPABILITIES TO ME4024 SANS IN CLAYTON AND CLARKSBORO AND TO INSTALL NEW SERVERS AND ISCSI FABRIC INSTEAD OF REPURPOSING EXISTING EQUIPMENT IN CLARKSBORO ADD \$85,833.08	Provided a converged switching solution which combines storage and front-end communication across the same infrastructure. This validated design leverages VLANs for separation and identification	Cisco UCS B200 M5 Blade Server	Re Nutanix solution no SAN fiber cards, fiber cables and SAN switches are needed so they nor the services related to those items are included. Physical installation of the (4) frontside and (4) backside switches - remote configuration will be performed. All migration services (prophoenix CAD server Virtual Machines and Enterprise SOL) are excluded from this proposal and we are not bidding those services. Pricing provided above is 1 yr; 3 yr pricing is \$460,353.20 and 5 yr pricing would be \$595,504.02. Networking gear in this bid is HPE switching instead of Dell switching	HPE
Will you extend your prices to local government entities within the County	YES	NO	YES	NO	YES
Bid specifications sent to:	Dyntek Services	Erepublic	Millennium Communications Group		
	Onvia	Prime Vendor	Deltekt		
	Hewlett Packard Enterprises	Blackhawk Data	Construct Connect		
ALL BIDS REJECTED.					
	Sincerely,				
	Kimberly Larter, Qualified Purchasing Agent				