

PD 019-038		Bid Opening 07/10/2019 10:00am	
SPECIFICATIONS AND PROPOSAL FORM FOR SUPPLY AND DELIVERY OF TWELVE (12) BIPHASIC AUTOMATED EXTERNAL DEFIBRILLATORS (AED) TO PROVIDE EMERGENCY MEDICAL SERVICE WITH ONE TRAINING SIMULATION PACKAGE TO THE COUNTY OF GLOUCESTER, DIVISION OF EMERGENCY MEDICAL SERVICE AND EXISTING UNITS WITHIN THE COUNTY AS ALLOWED THROUGH THE COUNTY CONTRACT PURCHASING SYSTEM NUMBERS CK-01-GC & 16GLCP			
VENDOR:		VENDOR:	
Stryker Sales Corporation		Bound Tree Medical LLC	
11811 Willows Road NE		5000 Tuttle Crossing Blvd	
P.O. Box 97006		Dublin, OH 43016	
Redmond, WA 98073		800-533-0523	
800-442-1142		877-311-2437 - Fax	
800-732-0956 - Fax		Jonathan McGrew, Director of Pricing	
Jennifer Collins, Manager		Darryl Cooper, Govt Bids	
VENDOR:		VENDOR:	
CPR Savers & First Aid Supply		CPR Savers & First Aid Supply	
7302 E. Helm Dr. Ste 2004		7302 E. Helm Dr. Ste 2004	
Scottsdale, AZ 85260-3126		Scottsdale, AZ 85260-3126	
800-480-1277		800-480-1277	
480-422-8524 - Fax		480-422-8524 - Fax	
BID REJECTED - BID APPEARS TO BID A SINGLE AED WITH NO TRAINER/SIMULATOR		BID REJECTED - BID APPEARS TO BID A SINGLE AED WITH NO TRAINER/SIMULATOR	
BID REJECTED-DOES NOT MEET SPECIFICATIONS		BID REJECTED-DOES NOT MEET SPECIFICATIONS	
\$27,394.35		\$27,394.35	
\$2,600.00		\$2,600.00	
LIFEPAK 1000 (Kit#5) and LP1000 Trainer		PowerHeart G3 Pro AED	
30 DAYS ARO		2-3 Days ARO	
21 DAYS		21 DAYS	
None		PowerHeart G3 Pro AED	
None		None	
Yes		No	
Yes		Yes	
One Beat CPR Learning Center		Bidnet	
Pocket Nurse		CardiacScience	
Cardiotronix		Allied 100	
SevenOutSource		Have Dummy Will Travel	
Royal Media Network		Mercer Technologies	
ConstructConnect		ConstructConnect	
BankLightSource		BankLightSource	
Onvia		Onvia	
Dejavu Safety Solutions		Dejavu Safety Solutions	
CPR Heart Starters		CPR Heart Starters	
Based upon the bids received, I recommend Stryker Sales Corporation be awarded the contract as the lowest, responsive, responsible bidder.			
Sincerely			
Kimberly Larter, Qualified Purchasing Agent			