

PD 018-042

Bid Opening 06/29/2018 10:00am

SPECIFICATIONS AND PROPOSAL FORM FOR THE
PURCHASE OF CISCO EQUIPMENT (OR APPROVED
EQUAL) FOR THE COUNTY OF GLOUCESTER AND
EXISTING UNITS WITHIN THE COUNTY AS ALLOWED
THROUGH THE COUNTY CONTRACT PURCHASING
SYSTEM NUMBERS CK-01-GC & 16GLCP

VENDOR:

Howard Industries, Inc.
36 Howard Drive
Ellisville, MS 39437
(888) 912-3151
(601) 399-5077 - Fax
Darlene Parker, Bid Specialist

VENDOR:

Frontier Communications of America,
Inc.
401 Merritt 7
Norwalk, CT 06851
(800) 300-0824
(860)-528-1904 - Fax
Scott Lennon, SVP CPE

VENDOR:

SHI International Corp.
290 Davidson Avenue
Somerset, NJ 08873
(732)-564-8514
(888)-764-8889 - Fax
Thai Lee, President & CEO

ITEM DESCRIPTION

1. LUMP SUM FOR CISCO EQUIPMENT (OR EQUAL)

\$61,442.00

\$48,023.32

\$52,613.36

EQUIPMENT BRAND OFFERED:

CISCO

CISCO

CISCO

VARIATIONS

NONE

NONE

NONE

Will you extend your prices to local government
entities within the County

YES

NO

NO

Bid specifications sent to:

Synergy Telcom, Inc.
Abraham Computer Services
eRepublic
Onvia
BidOcean
Light Source

ConRes
Total Communications, Inc.
Gear One Enterprise
Green Acres Consulting Group, Inc.
Millennium Communications Group
OSI Technology

Visual Info Media
THWilson Bonds
Prime Vendor
Fluxlight, Inc.
BidPrime

Based upon the bids received, Frontier Communications of America, be awarded the contract as the lowest, responsive, responsible bidder.

Sincerely,

Peter Mercanti
Purchasing Director