

PD 017-048						
Bid Opening 9/13/2017 10:00am						
SPECIFICATIONS AND PROPOSAL FORM FOR						
THE SUPPLY AND DELIVERY OF ROCK SALT						
FOR THE COUNTY OF GLOUCESTER AND						
EXISTING UNITS WITHIN THE COUNTY AS						
ALLOWED THROUGH THE COUNTY CONTRACT						
PURCHASING SYSTEM NUMBERS CK-01-GC &						
16GLCP						
	VENDOR:	VENDOR	VENDOR:	VENDOR:	VENDOR:	VENDOR:
	Chemical Equipment Labs, Inc.	Mid-Atlantic Salt LLC	Atlantic Salt Inc.	Cargill, Inc.	Morton Salt, Inc.	The Detroit Salt Company
	3920-A Providence Rd.	P.O.Box 135	134 Middle St. Ste 210	24950 Country Club Blvd. Ste. 450	123 N. Wacker Drive	12841 Sanders
	Newtown Square, PA 19073	Gladwyne, PA 09035	Lowell, MA 01852	No. Olmsted, Ohio 44070	Chicago, IL 60606	Detroit, MI 48217
	610-497-9390	Robert S. Groff CFO	Shelagh E. Mahone, Pres.	Elaine Dembinski	Daniel Thompson, V.P.	E. Manos, President
	610-497-9524 Fax	724-287-0770	978 453-4911	800 600-7258	855-665-4540	313-841-5144
	John Morgan, Principal	724-287-0540 Fax	978 251-8244 Fax	888 739-8705 Fax	630-861-2735 Fax	313-841-0466 - Fax
		robertgroff@comcast.net				
ITEM	DESCRIPTION					
	Rock Salt in Accordance with Specs - price per ton	\$54.69	\$56.90	\$52.00	\$64.14	\$51.61 \$70.32
	Mining Location	Egypt	Dominican Republic	Chile	Cia Minera Cordillera, Santiago, Chile	Chile, South America Egypt
	Processing Location	Wilmington, DE	Camden, NJ	220 Philadelphia Pike, Claymont, DE	7900 North Radcliffe Street, Bristol, PA 19007	Wilmington, DE Fairless Hills, PA
	Delivery	1-3 DAYS ARO	3 Business Days	1-3 DAYS ARO	1 Business Day	2-4 Days ARO 3-5 Days ARO
	Variations: (if any)	NONE	NONE	NONE	NONE	NONE
	Will you extend your prices to local government entities within the County	YES	YES	YES	YES	YES
	Bid specifications sent to:	Haven Salt Company, LLC Prime Vendor Inc. Government MLO Supplies	Adam Martignetti Main Pool and Chemical Co East Coast Salt Dist.	Prime Vendor Compass Minerals	General Chemical and Supply Commodities USA	Rock Salt Source
	THIS IS A ONE (1) YEAR CONTRACT.					
	Based upon the bids received, I recommend Morton Salt, Inc., be awarded the contract as the lowest responsive, responsible bidder.					
		Sincerely,				
		Kimberly Larter Purchasing				