

PD 016-041

Bid Opening 9/13/2016 10:00am

SPECIFICATIONS AND PROPOSAL FORM FOR
THE SUPPLY AND DELIVERY OF ROCK SALT
FOR THE COUNTY OF GLOUCESTER AND
EXISTING UNITS WITHIN THE COUNTY AS
ALLOWED THROUGH THE COUNTY CONTRACT
PURCHASING SYSTEM NUMBERS CK-01-GC &
16GLCP

VENDOR:

Chemical Equipment Labs, Inc.
3920-A Providence Rd.
Newtown Square, PA 19073
610-497-9390
610-497-9524 Fax
John Morgan, Principal

VENDOR:

Mid-Atlantic Salt LLC
P.O.Box 135
Gladwyne, PA 09035
Robert S. Groff CFO
724-287-0770
724-287-0540 Fax
robertgroff@comcast.net

VENDOR:

Atlantic Salt Inc.
134 Middle St. Ste 210
Lowell, MA 01852
Shelagh E. Mahone, Pres.
978 453-4911
978 251-8244 Fax

VENDOR:

Cargill, Inc.
24950 Country Club Blvd. Ste. 450
No. Olmsted, Ohio 44070
Elaine Dembinski
800 600-7258
888 739-8705 Fax

VENDOR:

Morton Salt, Inc.
123 N. Wacker Drive
Chicago, IL 60606
Daniel Thompson, V.P.
855-665-4540
630-861-2735 Fax

ITEM DESCRIPTION

Rock Salt in Accordance with Specs - price
per ton

\$53.73

\$56.95

\$57.50

\$63.13

\$75.29

Mining Location

Egypt

Dominican Republic

Chile

Cia Minera Cordillera, Santiago,
Chile

Chile, South America

Processing Location

Wilmington, DE

Camden, NJ

220 Philadelphia Pike,
Claymont, DE

181 Marsh Street, Port Newark, NJ

Morrisville, PA

Delivery

2-3 DAYS ARO

3 Business Days

1-3 DAYS ARO

1 Business Day

1-5 DAYS ARO

Variations: (if any)

NONE

NONE

NONE

NONE

NONE

Will you extend your prices to local government
entities within the County

YES

YES

YES

YES

YES

Bid specifications sent to:

Haven Salt Company, LLC
Prime Vendor Inc.

Reed & Perrine
East Coast Salt Distribution

Construction Journal
Compass Minerals

Apalachee LLC

THIS IS A ONE (1) YEAR CONTRACT.

Based upon the bids received, I recommend Chemical Equipment Labs, Inc., be awarded the contract as the lowest responsive, responsible bidder.

Sincerely,

Kimberly Larter
Purchasing