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|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|-----------------------|---------------------|------------------------|--------------------------|-------------------------|---------------------|
| PD 013-020                                                                                                                                                                       |                        |                       |                     |                        |                          |                         | 6/7/2013            |
| Bid Opening 4/5/2013 10:00am                                                                                                                                                     |                        |                       |                     |                        |                          |                         |                     |
| SPECIFICATIONS FOR SUPPLYING TWO TO FIVE                                                                                                                                         |                        |                       |                     |                        |                          |                         |                     |
| 2012 OR NEWER FORD E350 PRISONER                                                                                                                                                 |                        |                       |                     |                        |                          |                         |                     |
| TRANSPORT VANS (OR EQUAL) FOR THE                                                                                                                                                |                        |                       |                     |                        |                          |                         |                     |
| GLOUCESTER COUNTY DEPARTMENT OF                                                                                                                                                  |                        |                       |                     |                        |                          |                         |                     |
| CORRECTIONS                                                                                                                                                                      |                        |                       |                     |                        |                          |                         |                     |
|                                                                                                                                                                                  | VENDOR:                | VENDOR:               | VENDOR:             | VENDOR:                | VENDOR:                  | VENDOR:                 | VENDOR:             |
|                                                                                                                                                                                  | Winner Ford            | Pacifico Marple Ford  | Hertrich Fleet Ser. | Larson Ford            | Atlanta Custom Coach     | Contemporary Motor      | Mobility Works      |
|                                                                                                                                                                                  | 250 Haddonfield-Berlin | 3015 West Chester Pk  | 1427 Bay Rd.        | 1150 Ocean Ave.        | 7940 Bowen Rd            | 100 Oceanport Dr.       | 1090 W Wilbeth Rd   |
|                                                                                                                                                                                  | Cherry Hill, NJ 08034  | Broomall, PA 19008    | Milford, De. 19963  | Lakewood, NJ 08701     | Palmetto, Ga 30268       | Little Silver, NJ 07739 | Akron, Oh 44314     |
|                                                                                                                                                                                  | Michael Drahuschak     | James Kiernan         | Michael Wright      | Gerald Schreier        | Carol Bradd              | Edward Elefante         | Dennis Summers      |
|                                                                                                                                                                                  | 856 427-2792           | 610 353-5500 ext. 255 | 800 698-9825        | 732 363-8100           | 770 463-5624             | 732 801-0527            | 330 861-1118        |
|                                                                                                                                                                                  | 856 428-4718 Fax       | 610 356-8997 Fax      | 302 839-0555 Fax    | 732 363-5078 Fax       | 770 463-5769 Fax         | 732 842-3810 Fax        | 330 861-0281 Fax    |
|                                                                                                                                                                                  |                        |                       |                     |                        |                          |                         |                     |
| ITE DESCRIPTION                                                                                                                                                                  | UNIT PRICE             | UNIT PRICE            | UNIT PRICE          | UNIT PRICE             | UNIT PRICE               | UNIT PRICE              |                     |
| 1 TWO 2012 FORD ECONOLINE CARGO E-350 VAN                                                                                                                                        | \$74,134.00            | \$74,251.52           | \$74,362.00         | \$80,056.00            | \$92,968.00              | \$121,513.00            | Bid is rejected for |
| 2 THREE 2012 FORD ECONOLINE CARGO E-350 VAN                                                                                                                                      | \$111,201.00           | \$111,377.28          | \$111,543.00        | \$120,084.00           | \$139,452.00             | \$182,298.00            | shareholder cert.   |
| 3 FOUR 2012 FORD ECONOLINE CARGO E-350 VAN                                                                                                                                       | \$148,268.00           | \$148,503.04          | \$148,724.00        | \$160,112.00           | \$185,936.00             | \$243,064.00            | not notarized       |
| 4 FIVE 2012 FORD ECONOLINE CARGO E-350 VAN                                                                                                                                       | \$185,335.00           | \$185,628.80          | \$185,905.00        | \$200,140.00           | \$232,420.00             | \$303,830.00            |                     |
| MODEL YEAR                                                                                                                                                                       | 2013                   | 2013                  | 2013                | 2013                   | 2013                     | 2013                    |                     |
| Delivery Date                                                                                                                                                                    | Based on Ford          | 45 Days               | 90 to 120 Days      | 150 to 175 Days        | 100 to 120 Days          | 45 to 65 Days           |                     |
|                                                                                                                                                                                  | production schedule    |                       | Final date to order |                        |                          |                         |                     |
|                                                                                                                                                                                  | at time of order       |                       | 6/28/2013           |                        |                          |                         |                     |
|                                                                                                                                                                                  | currently 16 weeks     |                       |                     |                        |                          |                         |                     |
| Variations: (if any)                                                                                                                                                             |                        | 3 Units in stock      |                     |                        |                          | 2013 Sprinter           |                     |
|                                                                                                                                                                                  |                        |                       |                     |                        |                          |                         |                     |
| Will you extend your prices to local government                                                                                                                                  |                        |                       |                     |                        |                          |                         |                     |
| entities within the County                                                                                                                                                       | YES                    | YES                   | YES                 | NO                     | NO                       | NO                      |                     |
| Bid specifications sent to:                                                                                                                                                      | Chapman Auto           | Mavron Inc.           | Ace Ford            | Pacifico Fleet         | First Priority Emg. Veh. | Day Ford                |                     |
|                                                                                                                                                                                  | Gentilini Ford         | Braun Northwest       | Mall Chevrolet      | Masters Transportation | Odyssey Auto             |                         |                     |
|                                                                                                                                                                                  | Sirchie Vehicle Div.   | Glavel Bus            | Havis               | Miller Ford            | Coert Seely              |                         |                     |
| Based upon the bids received, I recommend the County award a contract to Winner Ford for the purchase of 2 Prisoner Transport Vans as the lowest responsive, responsible bidder. |                        |                       |                     |                        |                          |                         |                     |
|                                                                                                                                                                                  |                        |                       |                     |                        |                          |                         |                     |
|                                                                                                                                                                                  |                        | Sincerely,            |                     |                        |                          |                         |                     |
|                                                                                                                                                                                  |                        |                       |                     |                        |                          |                         |                     |
|                                                                                                                                                                                  |                        | Robert J. McErlane    |                     |                        |                          |                         |                     |
|                                                                                                                                                                                  |                        | Purchasing            |                     |                        |                          |                         |                     |