

PD 012-025							9/20/2012
Bid Opening 8/7/2012 10:00am							
SPECIFICATIONS AND PROPOSAL FORM FOR							
THE SUPPLY AND DELIVERY OF ROCK SALT							
		VENDOR	VENDOR:	VENDOR:	VENDOR:	VENDOR:	VENDOR:
		Oceanport LLC	Mid-Atlantic Salt LLC	International Salt Co. LLC	Eastern Salt Co.	Cargill Inc.	Central Salt LLC
		PO Box 608	PO Box 353	655 Northern Blvd.	134 Middle st. Ste 210	24950 Country Club Blvd # 450	385 Airport Rd. Ste 108
		Claymont, DE 19703	Lyndora, PA 16045	Clarks Summit, PA 18411	Lowell, MA. 01852	North Olmsted, OH 44070	Elgin, IL 60123
		Lisa Stapleford VP	Ronald Sweet VP	Daniel P. Thompson CEO	Shelagh Mahoney	Danielle Wilford	Sondra Chmiola
		800 288-7974	866 334-2464	888 388-4726	978 251-8553	800 600-7258	847 608-8130
		302 792-1174 Fax	724 287-0540 Fax	570 586-6463 Fax	978 251-8244 Fax	440 716-0763 Fax	847 608-8135 Fax
ITEM	DESCRIPTION						
	Rock Salt in Accordance with Specs - price per ton	\$52.75	\$55.79	\$63.93	\$75.00	\$64.91	NO BID
	Processing Location	Claymont Del.	Camden NJ	Fairless Hills, PA	New Castle Del.	Northampton PA	
	Mining Location	Peru/Chile	Dominican Republic	Chile	Chile	Lansing NY	
	Delivery	1-2 Days	2 Days	2-4 Business Days	1-3 Days	1 Day	
	Variations: (if any)			In case of an emergency will try to comply with 24 hour delivery			
	Will you extend your prices to local government entities within the County	YES	YES	YES	NO ANSWER	YES	
	Bid specifications sent to:	WeCare Organics Construction Jour.	Reed Perrine Detroit Salt Co.	Prime Vendor	Tendering Authority	North American salt	Dart Seasonal Products
	THIS IS A ONE (1) YEAR CONTRACT.						
	Based upon the bids received, I recommend Oceanport LLC be awarded the contract as the lowest responsive, responsible bidder.						
			Sincerely,				
			Robert J. McErlane				
			Assistant Purchasing Agent				