

SPECIFICATIONS AND PROPOSAL FORM FOR THE PURCHASE OF VERIZON NETWORK FLEET WEB BASED GPS SOFTWARE (OR APPROVED EQUAL) FOR THE COUNTY OF GLOUCESTER AND EXISTING UNITS WITH THE COUNTY AS ALLOWED THROUGH THE COUNTY CONTRACT PURCHASING SYSTEM NUMBERS CK-01-GC & 16GLCP

VENDOR:

Fleet Solutions LLC DBA USA Fleet Solutions 169 Cadillac Place Reno, Nevada 89509 Norma Havens, Co. National Sales Manager 775-525-2424 775-525-2423 Fax	RMJ Technologies TX, Inc. 970 Los Vallecitos #202 San Marcos, CA 92069 Jerome Toliver, CEO 877-273-0333 x 1006 760-295-4258 Fax	Fleet Analytics LLC 7630 Stratton Pt Suwanee, GA 30024 Gary Page, President/CEO 770-329-0847 678-947-5408 Fax	Networkfleet, Inc. (NWF) 6363 Greenwich Drive Suite 200 San Diego, CA 92122 Shane Scoville, Vice President 858-450-3425 858-450-3426 Fax
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ITEM	DESCRIPTION				
1	1-50 Units	139.95 + 23.95 Monthly	160.00 One time + 19.00 Monthly	0 upfront cost - 180.00 all inclusive	One time Hardware Purchase-\$100.00-\$125.00 Unit * Monthly Recurring Service Fee \$19.00/unit
2	51-100 Units	139.95 + 23.95 Monthly	160.00 One time + 19.00 Monthly	0 upfront cost - 180.00 all inclusive	One time Hardware Purchase-\$100.00-\$125.00 Unit * Monthly Recurring Service Fee \$19.00/unit
3	101-150 Units	139.95 + 23.95 Monthly	160.00 One time + 19.00 Monthly	0 upfront cost - 180.00 all inclusive	One time Hardware Purchase-\$100.00-\$125.00 Unit * Monthly Recurring Service Fee \$19.00/unit
4	151-200 Units	139.95 + 23.95 Monthly	160.00 One time + 19.00 Monthly	0 upfront cost - 180.00 all inclusive	One time Hardware Purchase-\$100.00-\$125.00 Unit * Monthly Recurring Service Fee \$19.00/unit
	Variations: (f any)	1. Our price includes the GPS box with internal antenna and with the Y Harness we recommend and that is NOT the easy temper Quick Connect harness. 2. \$15.00 per sensor optional	None	None	The following items comprise the Hardware items priced above: 5500N3VD GPS Diagnostics device (\$90.00 per device) and a harness. *The type of harness required is dependent upon the vehicle. For those vehicles older than 1996, a Universal Harness (\$10.00 per device) is required. Any vehicle that is newer than 1996 will require a Light Duty Harness plus OBD-II Kit (5500/5200) that is priced at \$35.00 per device. A shipping fee of \$2.00 per device will be included in your order. Installation of the device can be added to your order at a cost of \$65.00 per device. All orders are subject to Networkfleet's Additional Terms and Conditions (see enclosed M).
	This is a one (1) year contract.				
	Will you extend your prices to local government entities within the County	Yes	Yes	Yes	Yes
	Bid specifications sent to:	Eagle Wireless Transfinder Corporation Prime Vendor, Inc. MotionLink RMJ Technologies	Navigator E.Republic Tools Starchase En Pointe Technologies Car Effex		
	Based upon the bids received, I recommend Fleet Analytics, LLC be awarded the contract as the lowest responsive, responsible bidder.				
			Sincerely,		
			Peter Mercanti Purchasing Director		