

PD 015-026

Bid Opening 6/23/2015 10:00am

**SPECIFICATIONS AND PROPOSAL FORM FOR THE PURCHASE  
OF TWO LUCAS 2 (OR APPROVED EQUAL) PORTABLE  
BATTERY OPERATED AUTOMATED CARDIOPULMONARY  
RESUSCITATION DEVICES FOR THE COUNTY OF  
GLOUCESTER AND EXISTING UNITS WITHIN THE COUNTY  
AS ALLOWED THROUGH THE COUNTY CONTRACT  
PURCHASING SYSTEM NUMBERS CK-01-GC & 16GLCP**

**VENDOR:**

**Physio-Control Inc.**  
11811 Willows Road NE  
Redmond, WA 98052  
Jean Yu - Assoc. Strategic Pricing Analyst  
800 442-1142  
425 867-4970 Fax  
rs.physiocontracts-east@physio-control.com

**VENDOR:**

**Tri-State Safety Solutions, LLC**  
609 Monument Rd.  
Pine Beach, NJ 08741  
Felicya Morreale Co-Owner/Sr. Consult.  
732 551-3833  
732 691-4720 Fax  
amorreale@tsss-nj.com

**DESCRIPTION****Lump Sum****Lump Sum****TWO (2) Automated CPR Devices****\$28,761.15****\$30,740.00****Brand Name****Physio-Control Inc****Defibtech- Lifeline ARM****ARO****Within 30 Days of receipt of purchase order****6-8 Weeks****Variations: (if any)****NONE****Will you extend your prices to local government  
entities within the County****NO****YES****Bid specifications sent to:**

**Prime Vendor**  
**Tri-State Safety Solutions LLC**

**Products Unlimited**  
**Construction Journal**

**Based upon the bids received, I recommend Physio-Control Inc. be awarded the contract as the lowest responsive, responsible bidder.**

**Sincerely,**

**Robert J. McErlane**  
**Purchasing**