

PD 013-040					
Bid Opening 8/7/2013 10:00am					
SPECIFICATIONS AND PROPOSAL FORM FOR THE SUPPLY AND DELIVERY OF ROCK SALT					
	VENDOR	VENDOR:	VENDOR:	VENDOR:	VENDOR:
	Mid-Atlantic Salt LLC	International Salt Co. LLC	Oceanport LLC	Atlantic Salt Inc.	Central Salt LLC
	PO Box 135	655 Northern Blvd.	PO Box 608	134 Middle st. Ste 210	385 Airport Rd. Ste 108
	Gladwyne, PA 19035	Clarks Summit, PA 18411	Claymont, DE 19703	Lowell, MA. 01852	Elgin, IL 60123
	Robert Groff CFO	Daniel P. Thompson CEO	Lisa Stapleford VP	Donna Capillo	Sondra Chmiola
	724 287-0770	888 388-4726	800 288-7974	978 453-4911	847 608-8130
	724 287-0540 Fax	570 586-6463 Fax	302 792-1174 Fax	978 251-8244 Fax	847 608-8135 Fax
ITEM	DESCRIPTION				
	Rock Salt in Accordance with Specs - price per ton	\$50.99	\$51.73	\$52.00 \$52.75	\$78.50 NO BID
	Processing Location	Camden NJ	Fairless Hills, PA	Claymont Del.	Staten Island NY Newark NJ
	Mining Location	Dominican Republic	Chile	Peru	Chile
	Delivery	2 Days	2-4 Business Days In case of an emergency will try to comply with 24 hour delivery	1-3 Days	1-3 Days
	Variations: (if any)				
	Will you extend your prices to local government entities within the County	No Answer	YES	YES	YES
	Bid specifications sent to:	Eastern Salt North American Salt	Reed & Perrine Peach Country Tractor	Construction Journal	
	THIS IS A ONE (1) YEAR CONTRACT.				
	Based upon the bids received, I recommend Mid-Atlantic Salt LLC be awarded the contract as the lowest responsive, responsible bidder.				
			Sincerely,		
			Robert J. McErlane Purchasing		