

PD 013-009

Bid Opening 2/13/2013 10:00am

**SPECIFICATIONS AND FORM OF PROPOSAL FOR  
COLLECTION OF CERTAIN DEBTS FOR THE  
COUNTY OF GLOUCESTER AND EXISTING UNITS  
WITHIN THE COUNTY CONTRACT PURCHASING  
SYSTEM NUMBERS CK-01-GC &16GLCP**

**VENDOR:**

*First Credit Services Inc.  
371 Hoes Lane Suite 300B  
Piscataway, NJ 08854  
Rajesh Chhabria  
732 305-8301  
732 726-6490 Fax*

**VENDOR:**

*Emory Enterprises LLC d/b/a  
National Action Financial Services  
125 Lawrence Bell Dr.  
Williamsville, New York 14221  
John Farinacci  
855 810-3098  
716 650-9970 Fax*

**ITEM DESCRIPTION**

**% Of Collected Debts**

**% Of Collected Debts**

**DEBT COLLECTION**

15%

17.45%

*Variations: (if any)*

*First Credit offers the County exceptionally competitive rates that we believe to be the most cost-effective option, plus guaranteed recovery of first placement file, or we will pay the difference. To prove that we want to do business, First credit guarantees that we will collect at least 80% of \$21,000.00 within the 1st year or we will pay you the difference.*

*Will rebate 10% of our commission earned during the first 100 days from contract execution, and also offer a 2.5% discount on invoices paid within 15 days of the date of the invoice.*

*Will you extend your prices to local government entities within the County*

NO

YES

**Bid specifications sent to:**

*Net Gain Marketing  
Aberdeen Enterprises II  
LJ Ross Assoc.  
Debtor Plus  
Professional Bureau of Coll.  
John A. Youderian Jr. LLC*

*Penn Credit Corp.  
Linebarger Goggin Blair  
Client Services  
IC Systems  
Duncan Solutions  
Merchants & Medical*

*Boudreau & Assoc.  
Taxserv LLC  
Neosystems  
Jonathan Neil & Assoc.  
Security Credit System  
Prime Vendor*

*Gila LLC  
DSG  
Celco LTD  
Van Dinter & Assoc.  
ConServ  
Ability Recovery Service*

**Based upon the bids received, I recommend First Credit Services Inc. be awarded the contract as the lowest responsive, responsible bidder.**

*Sincerely,*

*Robert J. McErlane  
Purchasing*