

CLOSE TO EVERYTHING
Gloucester County
FAR FROM IT ALL



Business Attraction & Site Selection Guide

Gloucester County New Jersey

A Smart Move

Boston

New York

Philadelphia



Baltimore

Washington

How Can We Help?

- Site Selection Assistance
- Workforce Development Programs
- Financial Programs and Incentives
- Industry Training
- Online Services
- Extensive Network of Pro-Business Partners

www.gloucestercountynj.gov

Contact Information

Gloucester County Department of Economic Development
115 Budd Blvd.
West Deptford, NJ 08096
Phone: (856)384-6930
Fax: (856)384-6938



Why Gloucester County?

The cost of doing business in South Jersey is usually less expensive than the surrounding region. Consider this...

Labor – Depending upon the type of labor needed, southern NJ has better wages with an excellent and available work force. The wholesale trade/distribution sector accounts for over 8,000 jobs based in Gloucester County (over 8% of the total employment sector.)

Tax Rate – Gloucester County maintains an Aa2 rating by Moody's indicating a strong substantial tax base, strong financial management and healthy reserves, and an affordable debt burden.

Cost Per Square Foot – Industrial space is considerably lower in Southern New Jersey than Center City Philadelphia and points north and west. Low construction costs for renovation, and lower overall operating costs.

Utilities – In most cases utilities serving Gloucester County (Atlantic City Electric and PSE&G) offer cheaper rates than Pennsylvania-based **PECO which increased their rates by 12% in 2010**

Workman's Compensation – Cost less in New Jersey than Pennsylvania

Inventory Tax – There is **NO** inventory tax in Gloucester County

Cost of Gas – Continues to be 3-5 cents cheaper per gallon in New Jersey



Financial Programs & Incentives

Gloucester County Department of Economic Development partners with the New Jersey Economic Development Authority (NJEDA) and the Business Action Center to offer the following Financial Programs and Incentives available through NJ Economic Opportunity Act of 2013 (www.njeda.com)

- **Tax-Exempt Bond Financing through (NJEDA) or Gloucester County Improvement Authority**
- **Customized Training Grant - offered by NJ Department of Labor and Workforce Development**
- **New Jersey Smart Start Building Program - provides financial incentives, design support and technical assistance for energy efficient measures.**



The Benefits of Doing Business in *Gloucester County New Jersey*

- Deliver goods to 40% of the nation's population within one day from Gloucester County
- Gloucester County maintains Aa2 Moody's rating, AA+ and S&P rating
- Low, stable county tax rate
- Easy, traffic-free access to multiple interstates offering quick routes to Interstate 95, New Jersey Turnpike, Delaware Turnpike and the Pennsylvania Turnpike and Northeast Extension
- Over 600 food manufacturing companies are located within a 50-mile radius making Gloucester County a hub for production and distribution
- Gloucester County is home to one of the largest industrial parks on the Eastern seaboard – the Pureland Industrial Park
- Superior infrastructure – potential for considerable development
- Affordable land and excellent quality of life
- The county's continuous investments in highway and infrastructure improvements have a positive impact on economic development
- 190 acre New Paulsboro Marine Terminal Opening in 2015



Advanced Manufacturing & Food Processing

In Gloucester County agriculture has always been a tradition, so it is no surprise that more than 100 producing farms thrive and the growth of the food manufacturing industry is booming. Gloucester County is the now the food producing hub in the South Jersey region. Within a 50 mile radius of the county there are more than 600 food manufacturing companies at work. Chelten House salad dressings, Cento Italian Specialties, and US Foods are just a few of the national product lines that are manufactured and distributed in Gloucester County.

While the concentration of food manufacturing companies in the county grows so does the county's focus on education and workforce training. A Food Services degree program was recently created at Gloucester County College as a response to the NJ Department of Labor's "demand" occupations. In addition to degree programs, the college also offers food production industry training through a partially reimbursable grant that can be customized to a company's specific needs. Many food processing companies take advantage of the attractive training incentives and skilled workforce Gloucester County has to offer.

Facts About Manufacturing in New Jersey

Analysis shows that Advanced Manufacturing in New Jersey is competitive compared to the nation as a whole.

The average New Jersey salary for this cluster is almost \$75,000.

There are over 1,000 Advanced Manufacturing establishments in New Jersey.



Top Food Manufacturing Companies that are proud to call Gloucester County Home

Alberts Organics
Aversa's Italian Bakery Inc.
Banneton Bakery
BK Foods
Calavo Growers
Cento Fine Foods Inc.
Chelten House Products Inc.
Cocotech Holdings Ltd.
CW Brown Foods Inc.
Del Val Foods Inc.
Dr. Schär USA
Food Comm
J. Ambrogi Food Distribution
La Brea Bakery Cafe Inc.
Liscio's Italian Bakery Inc.
Martin's Specialty Sausage Co.
Pace Target Brokerage Inc.
Paganini Foods LLC
Rastelli Brothers Inc.
Roma Food Enterprises Inc.
Royal Sugar LLC
Savona Stavola Food Service
Taylor Farms
Thomas Colace Co LLC
Uptown Bakeries
US Foods
Vistar/Mid Atlantic



A Flexible Omniport Opening in 2015

Customize to Your Needs at Our New 190-Acre general cargo marine terminal in market-centric Southern New Jersey

LOCATION

- On eastern bank of the Delaware River
- Across river from Philadelphia International Airport

ACCESS

- 40-foot Delaware River channel
- Port district road and bridge within minutes of I-295
- Class A rail service
- Direct truck and rail loading/unloading available
- Attractive sub-lease opportunities
- Length and terms determined on individual basis
- Will customize to your requirements

FEATURES

- 2,400-linear-foot deep draft berth
- 500-linear-foot barge berth
- Integrated on-dock rail infrastructure
- Heavy lift crane capacity
- Innovative, customized cargo handling systems available
- Adjacent transit shed storage
- Administration, operations and maintenance facilities on site
- Integrated security gate complex
- Upland infrastructure (e.g. utilities, IT) ready for development such as on-terminal warehouse facilities, industrial processing equipment and/or paved open storage areas
- Green features available (e.g. storm water handling; solar energy; electric gantry cranes)

CARGOES

- Wide range of import, export and domestic commodities and products
- Receive, distribute and/or process on site

LABOR/HANDLING

- Skilled, highly-productive labor force
- Competitive labor costs for vessel & cargo handling
- Terminal, industrial and distribution facilities to operate 24/7 as needed

CONTACT INFO

Kevin Castagnola, Executive Director and CEO
(p) 856.757.4927 (f) 856.757.4903
kcastagnola@southjerseyport.com
SJPC, 2nd and Beckett Sts.
Camden, NJ 08103
www.southjerseyport.com



Business Resources & Partners

Gloucester County College Continuing Education – Leadership/management training, computer skills, technical skills, food safety training, and training grant assistance.
(856) 468-5000 ext 5503 www.gccnj.edu

Gloucester County Chamber of Commerce – With over 500 active members, they are the fastest growing business networking opportunity in South Jersey.
(856) 881-6560 www.gc-chamber.com

South Jersey Technology Park @ Rowan University – Provides facilities and support to promising young companies. Designed to meet the needs of even the newest entrepreneurs.
(856) 256-4099 www.sjtechpark.org

Gloucester County One Stop Service – Job Fairs, employment screening, workforce development programs. **(856) 384-3700**

Business Resource Center – Instant access to state programs and resources. **(856) 384-3763**

Gloucester County Workforce Investment Board – The WIB is designed to create a workforce tailored to meet the needs of the community and produce an environment that will empower existing businesses, as well as bring new industry to the area.
1492 Tanyard Road, Sewell, NJ 08080
(856) 384-6963 www.wibnj.com

The County of Gloucester complies with all state and federal rules and regulations and does not discriminate on the basis of race, religion, color, national or ethnic origin, sexual orientation, age, marital status or disability in admission to, access to, or operations of its programs, services, or activities. In addition, Gloucester County encourages the participation of people with disabilities in its programs and activities and offers special services to all County residents 60 years of age and older. Inquiries regarding compliance may be directed to the Division of Disability Services at (856) 384-6842/New Jersey Relay Service 711 or the EEO office at (856)384-6903.



Find More Info: www.gloucestercountynj.gov

856.384.6930

Gloucester County Board of Chosen Freeholders

Robert M. Damming, Freeholder Director
Giuseppe "Joe" Chila, Freeholder Deputy Director
Heather Simmons, Freeholder Liaison