

PD 019-049

Bid Opening 8/29/2019 10:00am

SPECIFICATIONS AND PROPOSAL FORM FOR THE SUPPLY AND DELIVERY OF ROCK SALT FOR THE COUNTY OF GLOUCESTER AND EXISTING UNITS WITHIN THE COUNTY AS ALLOWED THROUGH THE COUNTY CONTRACT PURCHASING SYSTEM NUMBERS CK-01-GC & 16GLCP

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| VENDOR: | VENDOR | VENDOR: | VENDOR: | VENDOR: |
| Chemical Equipment Labs of DE, Inc. 3920-A Providence Rd. Newtown Square, PA 19073 John Morgan, Principal 610-497-9390 610-497-9524 Fax | Mid-Atlantic Salt LLC P.O.Box 135 Gladwyne, PA 09035 Suzanne Stein, V.P. 610-348-7962 267-273-0350 - Fax | Atlantic Salt Inc. 134 Middle St. Ste 210 Lowell, MA 01852 Shelagh E. Mahone, Pres. 978 453-4911 978 251-8244 Fax | Morton Salt, Inc. 444 West Lake St., Suite 3000 Chicago, IL 60606 Daniel Thompson, V.P. 855-665-4540 630-214-0725 Fax | Riverside Construction Materials, Inc. 355 Newbold Road Fairless Hills, PA 19030 W. Tim Kurtz, Senior Vice Pres. 267-566-1802 267-907-1905-Fax |

ITEM DESCRIPTION

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|----------|---|-----------------------|---------------------------|--|-----------------------------|------------------------|
| 1 | Rock Salt in Accordance with Specs - price per ton | \$53.91 | \$53.80 | \$53.00 | \$56.32 | \$50.96 |
| 2 | Mining Location | Egypt | Dominican Republic | Chile | Chile, South America | Siwa, Egypt |
| 3 | Processing Location | Wilmington, DE | Wilmington, DE | 220 Philadelphia Pike, Claymont, DE | Morrisville, NJ | Damietta, Egypt |
| | Delivery | 1-3 DAYS ARO | 3 Business Days | 1-3 DAYS ARO | 1-5 DAYS ARO | Various |

Variations: (if any) NONE NONE NONE NONE NONE We store 170,000 tons and maintain a minimum inventory of 50,000 so vessels are scheduled to maintain our inventory based on demand

Will you extend your prices to local government entities within the County YES YES YES YES YES YES

The term of this contract shall be from the date of award for a period of one (1) year.

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| Bid specifications sent to: | SiteOne Landscape Supply The Blue Book Main Pool and Chemical Company | Prime Vendor Detroit Salt Company Bidnet | Construct Connect Deltak Haven Salt Company | Cargill Salt Government MLO Supplies Onvia | Silvi Group Companies JPC Group |
|------------------------------------|---|--|---|--|------------------------------------|

Based upon the bids received, I recommend Riverside Construction Materials, Inc., be awarded the contract as the lowest responsive, responsible bidder.

Sincerely,

Kimberly Larter, Qualified Purchasing Agent