

<p>PD 019-019 Bid Opening 04/9/19 at 10:00 am. SPECIFICATIONS FOR SUPPLYING ONE (1) 2018 OR NEWER FORD EXPLORER 4WD 4 DOOR BASE (OR EQUAL) TO THE COUNTY OF GLOUCESTER AND EXISTING UNITS WITHIN THE COUNTY AS ALLOWED THROUGH THE COUNTY CONTRACT PURCHASING SYSTEM NUMBERS CK-01-GC AND 16GLCP</p>		<p>VENDOR: Chas S. Winner Inc. dba Winner Ford 250 Berlin Road Cherry Hill, NJ 08034 Linda Hoffman, Govt Sales Rep 856-214-0759 856-488-1975 - Fax</p>	<p>VENDOR: Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Michael Wright, Gov't Sales Mgr 800-698-9825 302-839-0555 - Fax</p>
<p>ITEM DESCRIPTION</p>	<p>1. ONE (1) 2018 OR NEWER FORD EXPLORER 4WD 4 DOOR BASE (OR EQUAL)</p>	<p>\$31,537.00</p>	<p>\$31,051.00</p>
<p>EXCEPTIONS TO SPECIFICATIONS</p>	<p>YES</p>		<p>YES</p>
<p>EXCEPTIONS TO DELIVERY</p>	<p>YES</p>		<p>YES</p>
<p>MAKE AND MODEL OFFERED:</p>	<p>2020 Ford Explorer Base</p>		<p>2020 Ford Explorer Base 4WD</p>
<p>DELIVERY DATE</p>	<p>2020 models production June, 2019</p>		<p>120 days after start of 2020 production (mid June, 2019)</p>
<p>VARIATIONS</p>	<p>See attached</p>		<p>CD player not available. 3.3 LV6 replaces 3.5LV6.</p>
<p>Will you extend your prices to local government entities within the County</p>	<p>YES</p>		<p>YES</p>
<p>Bid specifications sent to:</p>	<p>Integrated Marketing Systems Onvia DFFLM</p>		<p>Prime Vendor Beyer Fleet Day Chevrolet</p>
<p>Based upon the bids received, I recommend Hertrich Fleet, be awarded the contract as the lowest, responsive, responsible bidder.</p>	<p>Sincerely, Kimberly Larter, Qualified Purchasing Agent</p>		

Winter fern

TO THE BOARD OF CHOSEN FREEHOLDERS
OF THE COUNTY OF GLOUCESTER

FREEHOLDERS:

THE UNDERSIGNED HEREBY DECLARES THAT HE/SHE HAS CAREFULLY
EXAMINED THE SPECIFICATIONS AND PROPOSAL FORM FOR THE ABOVE
VEHICLE, FOR WHICH BIDS WILL BE OPENED AND READ IN PUBLIC ON THE
DATE ADVERTISED IN THE NEWSPAPER IN THE PURCHASING DEPARTMENT,
2ND FLOOR, COUNTY ADMINISTRATION BUILDING, 2 SOUTH BROAD ST.
WOODBURY, NJ 08096.

THE BIDDER FURTHER DECLARES THAT HE/SHE WILL CONTRACT WITH THE
COUNTY OF GLOUCESTER TO FURNISH THE REQUIRED ITEM IN
ACCORDANCE WITH THE PRESCRIBED SPECIFICATIONS AT THE PRICES
OFFERED BELOW.

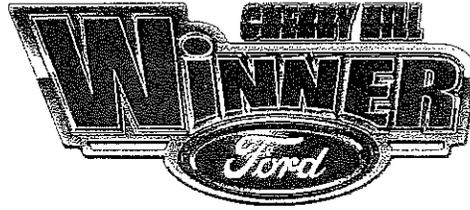
<u>ITEM DESCRIPTION</u>	<u>QUANTITY</u>	<u>UNIT</u>
1. 2018 OR NEWER FORD EXPLORER 4WD 4 DOOR BASE (OR EQUAL)	1	\$ <u>31537.00</u>

BIDDERS MUST PROVIDE THE FOLLOWING INFORMATION:

MAKE AND MODEL OFFERED: 2020 Ford Explorer

DELIVERY DATE: see attached DAYS ARO

VARIATIONS: see attached letter



April 8, 2019

County of Gloucester
2 South Broad Street
Woodbury, NJ 08096

RE: Bid PD-019-019

To Whom It May Concern,

Winner Ford is bidding this with the following exceptions:

The model year will be a 2020.

Exterior

White Metallic is not available in a base Explorer, which is what you are asking for. The colors available are Metallic Blue, Metallic Magnetic, Metallic Iconic Silver, Metallic Agate Black, and Oxford White
Roof side rails are not available in a base Explorer.
Roof rail crossbars are no longer available in a base Explorer.

Interior

Interior seats to be Sandstone.
There is no CD player.

Power and Handling

Engine is a 2.3L Ecoboost
Tires to be P255/65R17

This 2020 model is not going to start to be built until June. It is difficult to give an exact delivery time. My thought is that this vehicle will not get to Winner Ford until September, but I am unsure of the delivery time.

If you have any further questions or concerns, please call my direct phone at 856-214-0759, or email to lhoffman@winnerford.com.

Sincerely,

A handwritten signature in cursive script that reads "Linda Hoffman".

Linda Hoffman

Hortman

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OF THE COUNTY OF GLOUCESTER

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<u>ITEM DESCRIPTION</u>	<u>QUANTITY</u>	<u>UNIT</u>
1. 2018 OR NEWER FORD EXPLORER 4WD 4 DOOR BASE (OR EQUAL)	1	\$ <u>31051.⁰⁰</u>

BIDDERS MUST PROVIDE THE FOLLOWING INFORMATION:

MAKE AND MODEL OFFERED: 2020 Ford Explorer Base 4WD

DELIVERY DATE: 120 DAYS ARO after start of
2020 Production (June 2019)

VARIATIONS:

CD Player Not Avail.

3.3L V6 replaces 3.5L V6

2020 Ford Explorer is "all new" - Standard Equipment

list is attached

The following features are standard on the 2020MY Explorer:

MECHANICAL

- ★ Auto Hold
- ★ Electric Parking Brake
- ★ Engine – 2.3L EcoBoost® I-4 with Auto Start-Stop Technology
- Four-Wheel Disc Brakes with Anti-Lock Brake System (ABS)
- Front Recovery Hook
- Heavy-Duty Front Brake Calipers (Rear are Standard Duty)
- Transmission – 10-Speed Automatic with SelectShift® Capability (includes Active Transmission Warm-Up (ATWU))

EXTERIOR

- 18.6 Gallon Fuel Tank
- Active Grille Shutters (Not available with the Fleet Only optional 3.3L Ti-VCT Engine on Base)
- Black – Molded-in-Color
 - Door Handles
 - Grille
 - Lower Bodyside Cladding
 - Wheel Lip Molding
- Body-Color
 - Bumpers, Front and Rear (Body-Color Upper, Black Lower)
 - Rear Spoiler
- Chrome Liftgate Appliqué
- Configurable Daytime Running Lamps (DRL) (Activates LED Low Beam Headlamps with Courtesy Delay)
- Easy Fuel® Capless Fuel Filler
- Front Air Curtain
- LED Taillamps with Amber Turn Signals ★
- Power Liftgate
- Privacy Glass – Second Row, Third Row and Liftgate
- Roof-Mounted Antenna
- Tires
 - P255/65R18 All-Season (A/S) BSW
 - Mini Spare
- Wheels – 18" Painted Aluminum
- Wipers
 - Windshield – Variable Intermittent/Continuous
 - Rear Window – Single-Speed Intermittent/Continuous

INTERIOR/COMFORT

- Black Metallic Center Stack
- Center Floor Console – Front
 - Armrest
 - Storage Bin
- Climate Control
 - Cabin Particulate Air Filter
 - Tri-Zone Electronic Temperature Control
 - Rear Auxiliary Controls
- Cruise Control
- Cupholders – 10
- Door-Sill Scuff Plates, Front and Rear – Black Molded-in-Color (MIC), embossed with "EXPLORER"
- Driver and Front Passenger Seat Back Map Pockets
- Driver's Side Footrest
- Floor Mats – Black Carpet, Front and Second Rows
- Grab Handles – Front-Passenger; Second Row – two (2), includes Coat Hooks
- Illuminated Visor Vanity Mirrors (Driver and Front Passenger)
- Instrument Panel Appliqués – Ebony
- Instrument Panel Cluster
 - 4.2" Color LCD Productivity Screen
 - Message Center
 - Outside Temperature Display
 - Trip Computer
- Lighting
 - Front Overhead Console Mounted Map Lights
 - Illuminated Entry System
 - Rear Cargo Area Light
 - Second and Third Row Dome Lights
- Locking Glove Box
- Overhead Console with Sunglasses Storage

INTERIOR/COMFORT (continued)

- Powerpoints (12V) – five (5)
 - Front row; one (1) in Media Hub, one (1) in center console
 - Second row; two (2) in rear section of center console
 - Rear Cargo Area; one (1)
- Rotary Gear Shift Dial
- Seats
 - Cloth
 - Front Row Captain's Chairs
 - 8-way Power Driver's Seat (includes Power Recline)
 - 4-way Manual Front Passenger (includes Manual Recline)
 - Second Row – 40/20/40 ★ Split-Fold-Flat and Reclining Outboard Seats (Manual fore/aft adjustable seat on "40" section only)
 - Third Row – 50/50 Split-Fold-Flat (Manual)
- Steering Column – Manual Tilt/Telescoping
- Steering Wheel with Mounted Features
 - 5-Way Controls
 - Audio Controls
 - Cruise Controls
 - Paddle Shifters
- Windows, Power – Front and Rear. Front Row One-Touch-Up/Down Feature (door mounted controls).

SAFETY/SECURITY

- AdvanceTrac® with RSC® (Roll Stability Control™)
- Airbags
 - First Row: Driver and Passenger Dual-Stage Front, Front-seat Side and Driver/Passenger Knee
 - All Rows: Safety Canopy® Side-Curtain with Rollover Sensor
- Center High-Mounted Stop Lamp (CHMSL)
- Curve Control
- Day/Night Rearview Mirror – Manually Adjustable
- Door Locks, Power
 - Auto lock/Auto unlock
 - Child-Safety Rear
- Head Restraints
 - Four-Way Manually Adjustable Driver and Front-Passenger (Two-way up/down when Dual-Headrest Rear Seat Entertainment System (50S) is ordered)
 - Two-Way Manually Adjustable Second and Third Row (Left and Right; Second Row Center Head Restraint is fixed position)
- Headlamps
 - LED Low and High Beams with Courtesy Delay
 - Wiper-Activated
- Hooks
 - Cargo Net – Four (4)
 - Load Floor Tie-Down – Four (4)
- Individual Tire Pressure Monitoring System (ITPMS)
- LATCH (Lower Anchors and Tether Anchors for Children) on Second and Third Row Outboard Seating Positions
- Mirrors, Sideview – Power Glass, Manual-Folding and Black Molded-in-Color Caps¹
- MyKey®
- Personal Safety System™²
- Rear-Window Defroster and Washer
- Safety Belts
 - Front Row – Belt-Minder® (Front Safety Belt Reminder)
 - Front Row – Adjustable Height
 - Second Row – Outboard and Center Seat Shoulder
 - Third Row – Outboard
- SecuriLock® Passive Anti-Theft System (PATS) (Explorer Base Series Only)

¹ BLIS® (Blind Spot Information System) with Cross-Traffic Alert is included in the Ford Co-Pilot360™

² Personal Safety System™ for driver and front passenger includes dual-stage front airbags, safety belt pretensioners, safety belt energy-management retractors, safety belt usage sensors, driver's seat position sensor, crash severity sensor, restraint control module and Front-Passenger Sensing System.

2020 EXPLORER BASE (FLEET ONLY) STANDARD EQUIPMENT

SAFETY/SECURITY (continued)

- SOS Post-Crash Alert System™
- Trailer Sway Control

DRIVER ASSIST TECHNOLOGY

- Headlamps – Autoflamp (Automatic On/Off)
- ★ Ford Co-Pilot360™
 - Auto High-Beam Headlamps
 - BLIS® (Blind Spot Information System) with Cross-Traffic Alert³
 - Lane-Keeping System (includes Lane-Keeping Assist, Lane-Keeping Alert and Driver Alert)
 - Pre-Collision Assist with Automatic Emergency Braking (AEB) (Pedestrian Detection, Forward Collision Warning, Dynamic Brake Support)
 - Rear View Camera⁴
- ★ FordPass Connect™
 - 4G LTE Wi-Fi hotspot connects up to 10 devices⁵
 - Remotely start, lock and unlock vehicle⁶
 - Schedule specific times to remotely start vehicle⁶
 - Locate parked vehicle⁶
 - Check vehicle status⁶

Note: Ford Telematics™ and Data Services Prep included for Fleet ONLY: FordPass Connect™ 4G Wi-Fi Modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables telematics services through Ford or authorized providers. Activate at www.fleet.ford.com or call 833-FCS-Ford. (833-327-3673)
- Hill Start Assist
- ★ Post-Collision Braking
- Reverse Sensing System
- ★ Side-Wind Stabilization

³ BLIS® (Blind Spot Information System) with Cross-Traffic Alert and Trailer Coverage when Class III Trailer Tow Package (52T) is selected

⁴ With Backup Assist Grid Lines and Washer

⁵ Includes a complimentary trial subscription of 3 months or 3 gigabytes – whichever comes first. Wireless Service Plan required after trial subscription ends. Visit at.ford.com to start complimentary trial and sign up for a Wireless Service Plan.

⁶ Includes service for one year from the vehicle sale date as recorded by the dealer.

DRIVER ASSIST TECHNOLOGY (continued)

- SYNC® 3
 - Enhanced Voice Recognition Communications and Entertainment System
 - 8" LCD Capacitive Touchscreen in Center Stack with Swipe Capability
 - Pinch-to-Zoom capability included when equipped with available Voice-Activated Touchscreen Navigation System (Navigation is included in the Ford Co-Pilot360™ Assist+ (65S))
 - Applink®
 - 911 Assist®
 - Apple CarPlay™ and Android Auto™ Compatibility
 - Smart-Charging Multimedia USB Ports – One (1) in the Media Hub and one (1) in the Main Bin

FUNCTIONAL

- 3.58 Non-Limited-Slip Rear Axle
- Audio
 - AM/FM Stereo
 - MP3 Capable
 - Six (6) Speakers
 - Speed-Compensated Volume
 - SiriusXM® Radio

Note: Includes a six (6)-month prepaid subscription. Service is not available in Alaska and Hawaii.

Note: SiriusXM audio and data services each require a subscription sold separately, or as a package, by Sirius XM Radio Inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM Customer Agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Sirius, XM and all related marks and logos are trademarks of Sirius XM Radio Inc
- Battery Saver
- Compass
- ★ EcoCoach (efficient driving assistant)
- Electric Power-Assisted Steering (EPAS)
- Engine Oil Cooler
- Front and Rear Stabilizer Bars
- Independent Front and Rear Suspension
- Intelligent Oil-Life Monitor®
- Keyless-Entry Integrated Key Transmitter Remotes – Two (2)

4WD MODELS INCLUDE:

- Hill Descent Control™
- Intelligent 4WD
- Terrain Management System™