

<p align="center">PD 018-039 Bid Opening 06/28/18 at 10:00 am. SPECIFICATIONS FOR SUPPLYING ONE (1) 2018 OR NEWER FORD EXPLORER 4WD 4 DOOR BASE (OR EQUAL) TO THE COUNTY OF GLOUCESTER AND EXISTING UNITS WITHIN THE COUNTY AS ALLOWED THROUGH THE COUNTY CONTRACT PURCHASING SYSTEM NUMBERS CK-01-GC AND 16GLCP</p>			
	<p>VENDOR: Chapman Ford Sales, Inc. 170 Ridgedale Avenue Morristown, NJ 07960 Scott Shamus Tustin, Fleet Salesman 973-644-3200 973-884-2650 - Fax</p>	<p>VENDOR: Chas S. Winner Inc. dba Winner Ford 250 Berlin Road Cherry Hill, NJ 08034 Randall West, Account Mgr 856-433-1370 856-488-1915 - Fax</p>	<p>VENDOR: Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Michael Wright, Gov't Sales Mgr 800-698-9825 302-839-0555 - Fax</p>
ITEM	DESCRIPTION		
1.	ONE (1) 2018 OR NEWER FORD EXPLORER 4WD 4 DOOR BASE (OR EQUAL)	\$28,225.00	\$28,548.00
			\$27,978.00
DELIVERY	100 DAYS ARO	Based on the Manufacturer's Production Schedule	90 to 120 Days ARO
MAKE AND MODEL OFFERED:	2019 Ford Explorer 4WD base	2019 Ford Explorer Base 4x4	2019 Ford Explorer Base 4WD
VARIATIONS	No roof racks/cross bars n/a on 2019 explorer base only available on XLT and higher trims. No cargo net. Stain steel exhaust tips not chrome.	Roof rail crossbars are not available as a factory installed option on 2019 Explorer Base Model and will not be supplied. The OEM no longer offers a CD player on 2018 or 2019 Base and XLT Explorer Models. The OEM does not offer Black cloth interior on 2018 Base Explorer Models. Medium Stone will be supplied.	Chrome Exhaust Tips not available; Roof rack and cross bars are not available; CD player not available; Cargo net not available
Will you extend your prices to local government entities within the County	NO	YES	YES
Bid specifications sent to:	Onvia North American Procurement Council Visual Info Media	Beyer Fleet Prime Vendor Sands Ford of Red Hill	Maplecrest Ford Lincoln Keltner Enterprises Bidnet
Based upon the bids received, I recommend Hertrich, be awarded the contract as the lowest, responsive, responsible bidder.			
	Sincerely,		
	Peter Mercanti, Purchasing Director		