

PD 018-034

Bid Opening 05/30/2018 10:00am

**SPECIFICATIONS AND PROPOSAL FORM FOR
THE PURCHASE OF TWELVE (12) CHEST COMPRESSION
SYSTEMS FOR THE GLOUCESTER COUNTY DIVISION OF
EMERGENCY MEDICAL SERVICE AND EXISTING UNITS
WITH THE COUNTY AS ALLOWED THROUGH THE COUNTY
CONTRACT PURCHASING SYSTEM NUMBERS
CL-01-GC & 16GLCP**

VENDOR:

Bound Tree Medical, LLC
5000 Tuttle Crossing Blvd.
Dublin, OH 43016

Rhiannon Greene, Vice President
800-533-0523
877-311-2437 - Fax

VENDOR:

Medical Device Depot, Inc.
3230 Bethany Lane Suite 8
Ellicott City, MD 21042-2271

**John Gladstein, Vice
President**
410-750-8757
410-505-4567 - Fax

VENDOR:

Zoll Medical Corporation
269 Mill Road
Chelmsford, MA 01824-4105

**Steven K. Flora, Senior V.P. of
North American Sales**
410-750-8757
410-505-4567 - Fax

VENDOR:

Physio-Control, Inc.
11811 Willows Rd., NE
Redmond, WA 98052

**Jennifer Collins, Strategic
Pricing & Contracts Mgr.**
800-442-1142
425-867-4970 - Fax

ITEM DESCRIPTION

1. LUMP SUM FOR 12 CHEST COMPRESSION SYSTEMS

\$107,988.00

\$154,176.00

\$170,640.00

\$184,356.68

MODEL OFFERED

ROSCO-U MECHANICAL CPR DEVICE

DEFIBTECH LIFELINE ARMS

AUTOPULSE SYSTEM

LUCAS 3.1 CHEST
COMPRESSION SYSTEM

DELIVERY

2-3 BUSINESS DAYS IF IN STOCK. IF
NOT IN STOCK THEN 2-3 WEEKS

21 DAYS

60-90 DAYS AFTER RECEIPT
OF ACCEPTED PURCHASE
ORDER30 DAYS AFTER RECEIPT OF
CORRECT PURCHASE ORDER
SUBJECT TO PRODUCT
AVAILABILITY

VARIATIONS

PLEASE SEE ATTACHED SPEC SHEETS

PLEASE SEE ATTACHED
SPEC SHEETSPLEASE SEE ATTACHED AS
WELL AS "ZOLL
LITERATURE"

NONE

Will you extend your prices to local government
entities within the County

Yes

No

No

Yes

Based upon the bids received, I recommend Physio-Control, Inc. be awarded the contract as the lowest, responsive, responsible bidder.

Bid specifications sent to:

North America Procurement Council, Inc.
Onvia
Premier Medical Equipment, LLC

Allied 100, LLC
Henry Schein, Inc.
Moore Medical, LLC

Sara Henn
Laerdal Medical Corporation
Products Unlimited, Inc.

Prime Vendor
Jersey Shore EMS Consulting

Sincerely,

Peter Mercanti
Purchasing Director