

PD 018-035
 Bid Opening 05/30/2018 10:00am

SPECIFICATIONS FOR SUPPLYING AND DELIVERY OF TWELVE (12) BIPHASIC AUTOMATED EXTERNAL DEFIBRILLATORS (AED) TO PROVIDE EMERGENCY MEDICAL SERVICE WITH ONE TRAINING PACKAGE TO THE COUNTY OF GLOUCESTER, DIVISION OF EMERGENCY MEDICAL SERVICE AND EXISTING UNITS WITHIN THE COUNTY AS ALLOWED THROUGH THE COUNTY CONTRACT PURCHASING SYSTEM NUMBERS CK-01-GC & 16GLCP

VENDOR: Bound Tree Medical, LLC 5000 Tuttle Crossing Blvd. Dublin, OH 43016	VENDOR: Heart Safe America, Inc. 13735 Omega Road Farmers Branch, TX 75244	VENDOR: Premier Safety 46400 Continental Drive Chesterfield, MI 48047	VENDOR: Physio-Control, Inc. 11811 Willows Rd., NE Redmond, WA 98052 Camila Carvalho, Sr. Bid & Proposal Specialist 800-442-1142 425-867-4970 - Fax	VENDOR: Zoll Medical Corporation 269 Mill Road Chelmsford, MA 01824-4105 Steven K. Flora, Sr. V.P. of North American Sales 410-750-8757 410-505-4567 - Fax
Rhannon Greene, Vice Pres. 800-533-0523 877-311-2437 - Fax	Chris Armalavage, President 877-731-7467 775-366-0878 - Fax	Byron Copley, Sales Rep 410-750-8757 410-505-4567 - Fax		

ITEM	DESCRIPTION	Does not meet specs	Withdrew Bid			Does not meet specs
1.	LUMP SUM FOR 12 BIPHASIC AUTOMATED EXTERNAL DEFIBRILLATORS	\$24,300.00	\$29,749.00	\$34,955.68	\$34,756.20	\$21,006.00
	MODEL OFFERED	POWERHEART G3 AED PRO ECG PACKAGE, 2 PADS, READY KIT, CASE	LIFEPAK 1000	12 LIFEPAK 1000 DEFIBRILLATOR 99245-00025; 1 LP1000 TRAINER	LIFEPAK 1000 AED (KIT #5)	ZOLL AED PLUS
	DELIVERY	2-3 BUSINESS DAYS IF IN STOCK AND 30-45 DAYS IF ITEM NOT IN STOCK	15 DAYS	14 BUSINESS DAYS	30 DAYS AFTER RECEIPT OF CORRECT PURCHASE ORDER SUBJECT TO PRODUCT AVAILABILITY	60-90 DAYS AFTER RECEIPT OF ACCEPTED PURCHASE ORDER
	VARIATIONS	BIDDING THE POWERHEART G3 AED PRO ECG PACKAGE, 2 PADS, READY KIT, CASE, FREE 3-LEAD CABLE, FREE PATIENT SIMULATOR, FREE TRAINING PADS, FREE BATTERY FOR THE SIMULATOR	NONE	NONE	NONE	PLEASE SEE ZOLL AED PLUS SPECS AS WELL AS ZOLL LITERATURE SECTION
	Will you extend your prices to local government entities within the County	Yes	Yes	Yes	Yes	No
	Based upon the bids received, I recommend	Physio-Control, Inc., be awarded the contract as the lowest, responsive, responsible bidder.				
	Bid specifications sent to:	GetTrained! Onvia THWilson Bonds	AED Brands Premier Medical Equipment D Mullis Insurance Sincerely, Peter Mercanti	Cardiac Science Corporation R.D.B. Enterprises II, LLC Products Unlimited, Inc.	Henry Schein, Inc. Jersey Shore EMS Consulting Light Source	Sara Henn Cardiotronix