

<p align="center">PD 018-026 Bid Opening 05/01/18 at 10:00 am. SPECIFICATIONS FOR SUPPLYING ONE (1) 2018 OR NEWER FORD EXPLORER 4WD 4 DOOR BASE (OR EQUAL) TO THE COUNTY OF GLOUCESTER AND EXISTING UNITS WITHIN THE COUNTY AS ALLOWED THROUGH THE COUNTY CONTRACT PURCHASING SYSTEM NUMBERS CK-01-GC AND 16GLCP</p>			
	<p align="center">VENDOR: Chapman Ford Sales, Inc. 170 Ridgedale Avenue Morristown, NJ 07960 Scott Shamus Tustin, Fleet Salesman 973-644-3200 973-884-2650 - Fax</p>	<p align="center">VENDOR: Chas S. Winner Inc. dba Winner Ford 250 Berlin Road Cherry Hill, NJ 08034 Randall West, Account Mgr 856-433-1370 856-488-1915 - Fax</p>	<p align="center">VENDOR: Hertrich Fleet Services, Inc. 1427 Bay Road Milford, DE 19963 Michael Wright, Gov't Sales Mgr 800-698-9825 302-839-0555 - Fax</p>
ITEM	DESCRIPTION		
1.	ONE (1) 2018 OR NEWER FORD EXPLORER 4WD 4 DOOR BASE (OR EQUAL)	\$29,345.00	\$28,268.00
			\$27,953.00
DELIVERY	90 DAYS ARO	Based on the Manufacturer's Production Schedule	60 to 90 Days
MAKE AND MODEL OFFERED:	2018 FORD EXPLORER	2018 Ford Explorer Base 4x4	2018 Ford Explorer Base 4WD
VARIATIONS	<p>1. Blue Metallic exterior door handles not addible on the 2018 Ford Explorer only on XLT and up models, Spec are black. 2. Blue metallic lower front bumpers, and rear bumper, wheel lip moldings, and bodyside clapping not available even on higher trim levels. 3. dual chrom exhaust tips only available on XLT and above models. 4. Cargo net is not available at all through Ford</p>	<p>OEM no longer offers a CD player on 2018 base and XLT Explorer Models. OEM does not offer black cloth Interior on 2018 base Explorer Models. Medium Stone will be supplied.</p>	final date to order is 6/1/18
Will you extend your prices to local government entities within the County	NO	YES	YES
Bid specifications sent to:	BidOcean Prime Vendor	Deftek Chapman Auto Group	
<p>Based upon the bids received, I recommend Hertrich, be awarded the contract as the lowest, responsive, responsible bidder.</p>			
	Sincerely,		
	Peter Mercanti, Purchasing Director		