

SPECIFICATIONS AND PROPOSAL FORM FOR THE PURCHASE OF WEB BASED GPS SOFTWARE (OR APPROVED EQUAL) FOR THE COUNTY OF GLOUCESTER AND EXISTING UNITS WITH THE COUNTY AS ALLOWED THROUGH THE COUNTY CONTRACT PURCHASING SYSTEM NUMBERS CK-01-GC & 16GLCP

VENDOR:
 Fleet Analytics LLC
 7630 Stratton Pt
 Suwanee, GA 30024
 Gary Page, President/CEO
 770-329-0847
 678-947-5408 Fax

VENDOR:
 DataRemote
 17755 Homestead Avenue
 Miami, FL 33157
 Timor Brik, General Counsel
 805-339-9739
 805-201-9102 - Fax

VENDOR:
 Networkfleet, Inc. (NWF)
 9868 Scranton Road
 San Diego, CA 92121
 Cherie Breidenbach, Sr. Contract Manager
 Shane Scoville, Vice President
 858-444-7736
 815-301-1863 - Fax

ITEM DESCRIPTION

1	1-50 Units	\$144.00 per unit per year (2 min. reporting interval)	\$22.00 per month
2	51-100 Units	\$144.00 per unit per year (2 min. reporting interval)	\$19.00 per month
3	101-150 Units	\$144.00 per unit per year (2 min. reporting interval)	\$17.00 per month
4	151-200 Units	\$144.00 per unit per year (2 min. reporting interval)	\$14.00 per month

One time Hardware Purchase-\$100.00-\$125.00 Unit *
 Monthly Recurring Service Fee \$19.00/device
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 Monthly Recurring Service Fee \$19.00/device

\$180.00 per unit per year (1 min reporting interval).
 \$204.00 per unit per year (30 second reporting interval).
 \$228.00 per per unit per year (15 second reporting interval)

Above pricing represents the per unit, per month fee for the GPS software. It also includes roadside assistance as per the bid. Additional Hardware: LM4-3030 (OBD II) - \$90 per unit; LM4-4200 (Heavy Duty/Bus) - \$150 per unit; LM4-26/2700 (most vehicles) - \$150 per unit.

The following items comprise the Hardware Items priced above: 5500N3VD GPS Diagnostics device (\$90.00 per device) and a harness. *The type of harness required is dependent upon the vehicle. For those vehicles older than 1996, a Universal Harness (\$10.00 per device) is required. Any vehicle that is newer than 1996 will require a Light Duty Harness plus OBD-II Kit (5500/5200) that is priced at \$35.00 per device. A shipping fee of \$2.00 per device will be included in your order. Installation of the device can be added to your order at a cost of \$65.00 per device. All orders are subject to Networkfleet's Additional Terms and Conditions (see enclosed N)

This is a two (2) year contract with the County having the option to extend for one (1) two (2) year period or two (2) 1 (1) year periods.

Will you extend your prices to local government entities within the County

Yes

Yes

Yes

Bid specifications sent to:

International Road Dynamics Corp.
 Eagle Wireless Communications
 Calamp
 MRF Geosystems Corporation
 Location Technologies
 THWilson Bonds
 Bidnet

Forward Thinking Systems
 BidOcean
 Cartasite
 Ride Systems
 CjIS Group, LLC
 Prime Vendor
 Seven Outsource

Transfinder
 Tendering Authority
 Whittaker Brothers, LLC
 ESRI
 Epublic

Based upon the bids received, I recommend Fleet Analytics, LLC be awarded the contract as the lowest responsive, responsible bidder.

Sincerely,

Kimberly Larter
 Purchasing